

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1999-2009



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn							
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	
1999	17,772	9,931	5,782	-195	1,594	108	552	14,128	8,291	4,042	-65	1,370	45	445	3,644	1,639	1,739	-129	225	64	106	
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	377	412	943	23	-991	25	-35	
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74	
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	-357	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240	
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-540	201	1,161	58	
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232	
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953	
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798	
2008	-2,394	-4,058	2,014	-2,222	1,006	-1,058	1,925	3,886	-1,278	2,980	242	979	-367	1,329	-6,279	-2,781	-966	-2,465	27	-690	596	
2007 Q1	-1,431	-4,000	-112	-292	849	1,684	440	3,025	847	-46	55	599	1,272	297	-4,456	-4,847	-66	-348	250	412	143	
2007 Q2	3,715	-326	704	485	871	1,474	508	3,662	1,220	355	37	621	1,075	355	53	-1,546	349	448	250	399	153	
2007 Q3	3,172	341	516	550	772	184	808	2,620	1,427	-153	119	599	246	382	552	-1,086	669	431	173	-61	426	
2007 Q4	-1,630	-1,619	-534	598	702	-1,191	414	208	-317	-31	211	552	-544	337	-1,838	-1,302	-503	388	150	-647	77	
2008 Q1	413	-1,446	1,335	287	396	-371	212	89	-836	569	97	342	-57	-25	324	-610	767	190	54	-314	237	
2008 Q2	1,932	-1,029	1,699	-221	565	13	905	2,276	-145	1,022	110	434	123	731	-344	-884	677	-332	131	-110	174	
2008 Q3	-4,813	-2,775	-2,404	-60	-67	-276	768	-528	-1,001	-77	42	89	-138	556	-4,285	-1,774	-2,327	-102	-157	-138	212	
2008 Q4	75	1,191	1,383	-2,228	112	-424	40	2,049	705	1,466	-6	114	-296	67	-1,974	487	-83	-2,221	-2	-128	-27	
2008 Jan	-744	-1,469	705	13	126	-274	155	-561	-718	106	30	86	-77	12	-183	-751	599	-17	40	-197	143	
2008 Feb	775	301	227	52	255	-90	31	271	-72	171	29	197	-7	-47	504	373	56	23	58	-83	78	
2008 Q1 Mar	382	-277	403	222	15	-7	26	379	-46	291	38	59	28	10	3	-231	112	183	-43	-35	16	
2008 Apr	2,228	588	664	395	170	69	343	1,506	431	595	30	138	71	242	722	157	69	365	32	-2	101	
2008 May	81	-865	570	-7	199	-18	202	643	-173	365	32	173	58	187	-562	-692	205	-39	25	-75	15	
2008 Q2 Jun	-377	-752	466	-610	197	-38	360	127	-403	63	48	123	-6	302	-503	-348	403	-658	74	-33	57	
2008 Jul	-2,460	-1,161	-1,604	24	-24	-124	430	-559	-685	-178	55	-32	-77	358	-1,900	-476	-1,426	-31	8	-47	72	
2008 Aug	-713	-1,212	-7	63	70	-83	456	52	-324	110	14	46	-43	249	-766	-888	-117	48	25	-41	206	
2008 Q3 Sep	-1,640	-402	-792	-146	-114	-69	-117	-21	9	-8	-28	75	-18	-51	-1,619	-411	-784	-119	-189	-50	-66	
2008 Oct	-1,578	-815	-145	-411	3	-184	-26	-493	-256	-108	14	-6	-109	-29	-1,085	-560	-38	-425	9	-75	3	
2008 Nov	-269	1,187	456	-1,778	84	-120	-98	1,037	641	479	-27	74	-130	-0	-1,306	546	-23	-1,751	10	10	-97	
2008 Q4 Dec	1,922	819	1,073	-39	25	-120	163	1,505	319	1,095	6	46	-57	96	417	500	-22	-45	-21	-63	67	
2009 Jan	1,855	-158	2,040	27	-18	-64	28	1,223	-191	1,417	-14	13	-11	9	632	33	623	41	-31	-52	19	

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilt, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Guaranteed Protected Funds, Pensions, Unclassified and UK Absolute Return Sector.